



PROGRAMA PRO NIÑOS INCAPACITADOS DEL LAGO, A.C.
(PPNI, A.C.)

MEMBERS MEETING

Salon Tabachines

HOTEL REAL de CHAPALA, 10:30 am
THURSDAY, May 12, 2016

BOARD MEMBERS PRESENT:

Beverley Kephart, Linda Hendy, Carol Antcliffe, Nicole Sergent, Luc Laverdiere

Absent Board members; Dave Pike, Mike Brown, Derek Nelson, Howard Plotkin,
Ron Tomlinson, Larry Wynant, Bill Dingwall, Donna Lillie, Tom Gladney

Recording Secretary: Linda Hendy

Bev Kephart, President convened the meeting at 10:30 am.

1. President Bev Kephart welcomed those in attendance, albeit a small group, and officially welcomed new Board member Luc Laverdiere. Luc provided a brief background on himself. Bev also noted that no child of the month was available for this meeting.
2. **Minutes from the General Meeting of April 7, 2016**

Moved: Carol Antcliffe Seconded: Aerial Miller
That the minutes be approved as circulated.

Motion Carried

3. **Board Reports:**

Treasurer's Report by Bev Kephart for Larry Wynant

Event Revenue for the 2016 season was down slightly event by event with the exception of Robbie Burns and Trivia which saw slight increases. Event revenue overall is lower as we did not run a concert event in 2016. Cash donations are up \$100,000 pesos over the first 4 months of 2015.

The total posted clinic costs for the first four months of 2016 are some 15% greater than for the first four months of 2015 – a considerably smaller increase than the 30% forecast in our current clinic budget. The four greatest categories of expense remain General Medicines, Transport, Special Services, and Anti-Convulsive Medicines in that order; the proportion of our expenses ascribed to Special Services has been increasing steadily in recent months, from 11% to 12% of total in the last part of 2015 to a little over 18% in April.

On April 30 we had 150 children in our system – 1 less than at the end of March. In all 8 new children have been enrolled since the beginning of the year, and 23 terminated.

During the past 12 months we served 191 children. There are 8 more due to age out in the next 12 months, and we also support at present 5 children for whom the age-out limit has been extended. The average monthly service cost for these 13 children over the past year has been \$1,506 per child.

Moved by: Nicole Sergent Seconded by: Barb Corol
That the Treasurer's report be accepted as read.

Motion Carried

4. Clinic Reports by Nicole Sergent

Ajjic Clinic - April – 10 families served - \$9,670 pesos disbursed. One new child accepted who has eye issues, will need glasses and possibly surgery.

Chapala Clinic – April – 71 families served over 2 clinics \$82,601 pesos disbursed. Nicole noted that Luc Laverdiere & his wife France attended the second clinic which happened to be quieter than normal.

Nicole also noted she had had a referral from Cristina Rojas of Century 21, a baby that is in need of a liver transplant. The mother will be the donor. Nicole has identified a resource for free surgery but they will not do the surgery unless a commitment is made that the anti-rejection drugs needed will be covered for life by someone. Work is being done on that aspect. Surgery is not urgent immediately there is some time to work on this.

She also advised that she had heard Sylvia Flores speak about Women's health and she is going to see if she can book a specific day for the mother's to attend a session just for them.

Jocotepec Clinic – April - 56 families served over 2 clinics - \$79,678 pesos disbursed. Barb noted that when the DIF van is not in working order transportation costs rise to help families needing to get to GDL for therapy.

Barb noted that two of the children have had some special needs. An epileptic child was referred to a specialist in Aguascaliente to see if brain scan tests could determine better control for the seizures. Meds were changed as a result. Family was assisted with funds for tests. Another child needed an operation to save a kidney, we supported and the family borrowed the necessary balance of funds and the child has had surgery and is expected to fully recover.

All of the co-ordinators have had some training on the new software to handle clinic expenses "Salesforce" and are thrilled with the program.

There is still some fine tuning to be done but all anticipated it was going to make their lives much easier.

Barb also noted that they had met Sandy from Save the Children Mexico at the Board Retreat in April. There are a number resources that can be shared with Ninos Incapacitados and all the coordinators are looking forward to hearing more soon.

Communications Report by Carol Antcliffe

Carol was pleased to note she has a new volunteer, John Faucher, working on the website with her. She also has a translator and they are working on updating the website, reworking the navigation and getting the Spanish component put in place. Goal is the end of June.

She reported that she had a good meeting with the OJO and has plans to do an insert that can be printed as an overrun in November and will be an 8page spread. There will also be a minimum of 6 ads throughout the high season. A significant discount has been provided.

She has plans to have a planning meeting with the Guadalajara Reporter as well.

Fundraising Report

Bev Kephart announced that the Kermes on April 17th was an outstanding success. There was entertainment all day provided by the municipality and continued on into the evening. Revenue improvement was reported in the Treasurers report.

Planned Giving (Legacy giving) has materials in hand with Carol Antcliffe to do a public appeal for Wills month in September in Mexico.

Website information as well as nominal printed materials will be in place for the advertising campaign.

We are still waiting for the Hacienda to grant the official designation of “tramite de donatoria” before the Molycop corporate donation can be received. The company has assured us that the funds are on hold for NI once the official documentation is received.

Nicole Sergent and Gloria Cordosa have met with our accountant and as a team they are working through the ongoing bureaucratic requests to get this finalized.

Event dates reconfirmed as follows:

Thursday, October 27	Fashion Show
Thursday, December 8	AGM, followed by Donor/Volunteer Reception(s)
Saturday, January 14 & Sunday, January 15	Guido Basso Concerts

Wednesday, January 25	Robbie Burns Dinner
Tuesday, February 7	Trivia Quizzes
Friday, February 10 - Sunday, February 12	Chili Cook-Off
Tuesday, February 28	Mardi Gras Parade
Thursday, March 16	Gala Dinner – Theme – A Walk on the Wild Side.

Other business:

Bev Kephart noted that a project she hopes to put in place is help for our aging out children who have ongoing needs that their families cannot support.

That the meeting adjourn at 11:35 am.

Next Meeting is Thursday, September 8, 2016