



PROGRAMA PRO NINOS INCAPACITADOS DEL LAGO, A.C.
(PPNI,A.C.)

MEMBERS MEETING

Salon Eucalyptus

Hotel Real de Chapala 10:30am

Thursday November 10,2016

BOARD MEMBERS PRESENT:

Carol Antcliffe, Gloria Cardoso, Bill Dingwall, Tom Gladney, Luc Laverdiere, Howard Plotkin,
Nicole Sergent, Larry Wynant

Absent Board Members: Mike Brown, Bev Kephart, Derek Nelson, Ron Tomlinson

Recording Secretary: Donna Lillie

Dave Pike President convened the meeting at 1030am.

1. President Dave Pike welcomed those in attendance.
2. **Minutes from the General Meeting of October 13, 2016-11-09**

That the minutes be approved as circulated.

Moved: Carol Antcliffe

Seconded: Michelle Bernier

Motion Carried

3. **CHILD OF THE MONTH**

Nicole Sergent and Gloria Cardoso introduced this years Child of the Month 2 yr. old Carla and her mother. Carla was born in November 2014 with an imperforate anus and for the past 2 years required a colostomy. October 8,2016 Carla had surgery to close the colostomy and it was felt she would be discharged from Niños support. Unfortunately, 2 weeks post surgery Carla appeared to have a blockage and further support of nutrition requirements etc., will now continue. The doctors will wait 4 to 6 weeks to see if she will need another colostomy. If she can proceed from soft to hard food, there will be no problem and another colostomy will not be needed.

To date we have expended 70,000pesos on her care.

Carla's mother is very thankful for Carla's support and also all the other children we help as well.

4. BOARD REPORTS

Treasurer's Report: Larry Wynant

We are presently expending approx. 180,000 pesos per month in our clinics. We had budgeted for a 20% increase in spending due to the increasing costs off drugs and supplies but the good news is that we are presently showing no increases in the first 10 months of the year. We are projecting 2.2-2.5 million pesos for 2016.

Our events account for 40% of our cash flow. Two events this past month, the Clown Show and the Fashion Show raised 50,000pesos and we are very grateful for the volunteers who make this happen. Our ongoing challenge is to keep our events moving. Donations are critical to our cash flow and while we are at present financially strong due to some large donations and bequests it is critical to ensure that we maintain an adequate source of regular donations.

Our relationship with Save the Children Canada(STCC) which provided a vehicle for Canadians' ability to receive a tax receipt for donations will come to an end Dec 31, 2016. This is due to a Canada Revenue Agency (CRA) decision that is tightening regulations regarding these types of arrangements. We are very appreciative of the positive relationship we have had with STCC and appreciate the efforts they have made on our behalf. Therefore, we will be doing a push on Canadian donations before the end of the year and are also actively pursuing another organization who may facilitate this tax receipt process for us. This will be a challenge for us in 2017.

Clinics: Nicole Sergent

Nicole Sergent reported on the three clinics. We have terminated 23 children in Chapala year to date and 9 children in Chapala and, presently have 67 active children in Chapala, 21 children in Ajijic and 53 children in Jocotepec. Jocotepec presently has a waiting list and is adding 2 children a month. We are experiencing a number of referrals for children with Downs Syndrome. Overall the clinics are spending less than expected and operating more efficiently with new systems and processes.

The new payment process using cheques will commence in Jan/Feb and parents are very receptive to this new process.

A difficult clinic in Chapala Nov 9th as Christopher a child who was scheduled for surgery to improve circulation in his carotid arteries by using arteries from his legs was not able to have the surgery and must now continue on a dilatation procedure every 22 days and will have to wait until he is 6 years of age for the more extensive surgery.

A request was made for large size diapers and swimming diapers for 2 of the children as they are very difficult to get here.

Nicole will be collecting donations for Xmas gifts and food for the families.

Communications: Carol Antcliffe

Carol showed the OJO 8 -page insert and indicated that overruns are available for events and that reruns will be done on the inner 4 pages in the new year. The 4 pages will also be available in Spanish.

A great deal of work was completed on the website over the summer making it more user friendly and introducing interactive aspects.

The Spanish brochure is done and will be edited slightly due to the change with Save the Children Canada.

Newsletters will commence and graphic designs are completed for the events. There is a handout for the Guido Basso concert and posters are going up. There will be a mass mailing this week and an AD re Guido Basso in the December OJO.

Congratulations to Carol on the tremendous job in getting this work done. Carol acknowledged the wonderful support of the OJO staff in getting this insert done.

Events: Howard Plotkin

Howard reported that events are well underway and some new activities will happen this year as well.

Kermes is scheduled for Dec 4th, 2016 and is a tremendous effort on behalf of parents and families in support of Niños. An ad will be placed in the Guad Reporter re this event. These events raised over 53,000 pesos for Niños last year.

Just Chillin' restaurant on Constitution is offering a donation to Niños for every margarita sold the week of Nov 7, 2016.

December 12th at El Bar Co 6pm will be a new event for this season, "Sinatra 101." A fun night of Sinatra music, story telling and dancing. Jack West will bring his clarinet. Proceeds will be shared with School for Special Children.

Guido Basso is scheduled for January 14 and 15th 2016 at the Auditorio. Ticket sales will commence Thursday Nov 17th and 18th at the Auditorio from 10-1pm

Rabbie Burns event will be held Jan 25th commencing at 5pm at the Real de Chapala.

Trivia will be held Tuesday February 7th, 2016 ta the Real de Chapala.

La Rondalla de Chapala Concert is a new event that will be held February 17th, 2016 at the Auditorio.

Chilli Cook-off is scheduled for Feb 10th-12th 2016 but we are still awaiting confirmation on their new format and partnership requirements.

In October a Clown Show raised 23,000 pesos and the Fashion Show 29,000 pesos.

Fund raising: Bill Dingwall in behalf of Derek Nelson

The fund raising Committee met a week ago and are looking ahead to build infrastructure and sustainability into our non event fundraising activities. New ideas are being developed that will include social media, new approaches to Mexican corporations, cocktail parties and special mailings. A special priority for the next 6 weeks is to ensure Canadian donors are aware of the change in status with Save the Children Canada and encourage consideration for donations before Dec 31st. American donors will also be approached. Michelle Bernier raised the important issues of why there is not more involvement from the Mexican community. This is definitely a priority for the organization and we are investigating how best to appeal to this community. There are receipt issues and a cultural approach to giving that is different from the expat community and we are exploring all the possibilities.

Volunteers: Lynda Deriger

Linda reported that volunteers are all set for the Kermes and confirmed requirements for the Guido Basso concert and the La Rondalla performance. There will be a Volunteer Reception on Wed December 14th, 2016 at the Real de Chapala Eucalyptus Room from 4-6pm.

Information Technology: Tom Gladney

Tremendous activity has been underway with our systems and we now have a new accounting system, new clinic system and new mailing systems all of which are running well. This is a huge accountability piece for the organization and congratulations and thanks are extended to Tom and his team for having made this happen.

Other Business

A reminder that coin collections are still encouraged for delivery to Ann Heath.

The next meeting will include the Annual General Meeting and the General Meeting and due to conflicts that day with other activities the meeting will commence at 1000am with coffee at 930am

Motion to adjourn

Moved: Nicole Sergent
Seconded: Lynda Deriger

Motion Carried